

Streamline Success: FlowFit and memoQ in Perfect Harmony











### Who we are?

Leading provider of Translation Business Management solutions in Canada

+150 worldwide clients

+5000 users

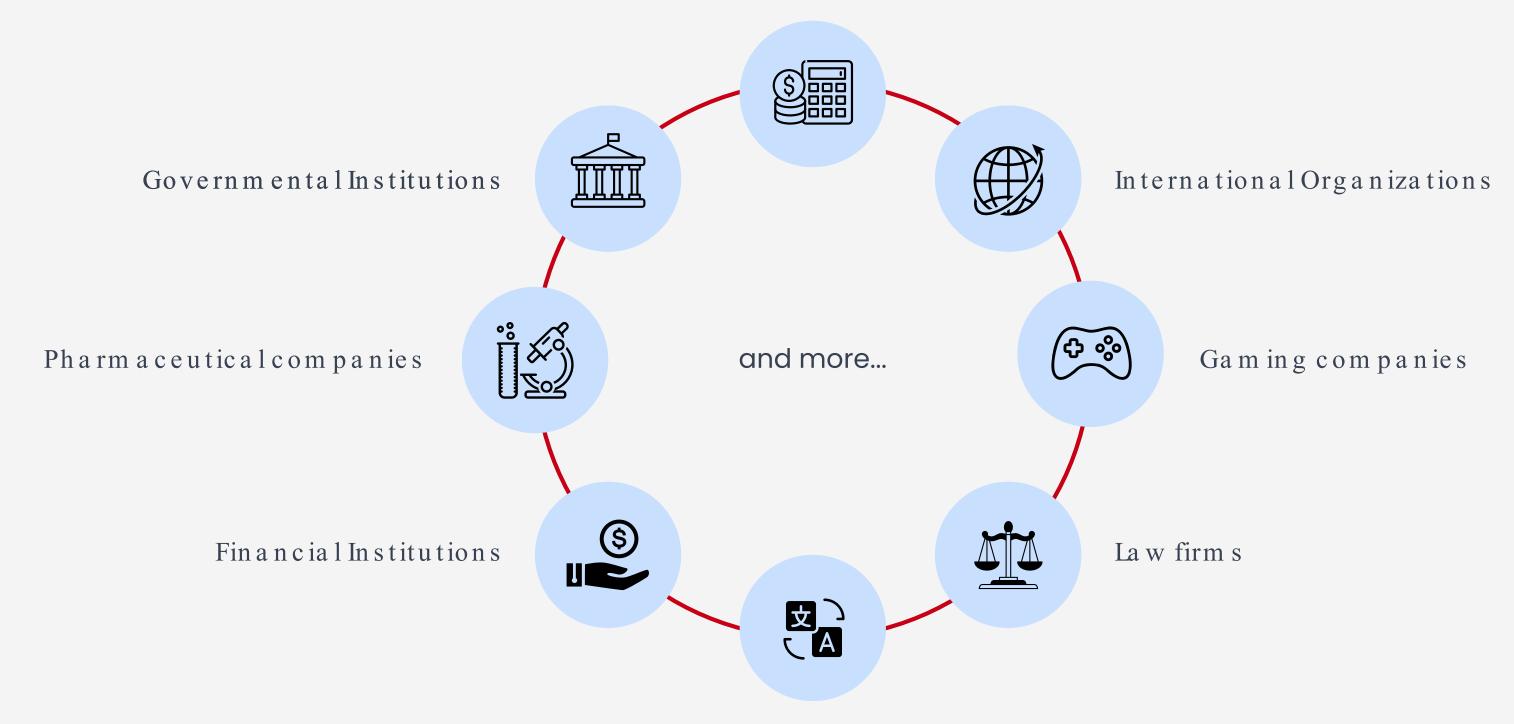
In different domains and industries...





## Among our clients

Accounting firm s







### Testimonia1



Using FlowFit and memoQ since 2018

+80 Project Managers

#### **Favorite Features:**

- Multi-team feature.
- The project management capabilities.
- The integration with memoQ.

"The usefulness and the flexibility of the tool were some of the main reasons we chose FlowFit with memoQ."

**Patrick Nunes** 



### Why choose Flow Fit?

Process automation

Centralized and automated management for enhanced operational efficiency.

Costreduction

Optimal planning and use of resources to save time and money.

Centralized in form ation

Streamlined access to information for more consistency in project management.

Better collaboration

Easier communication for better comprehension, reducing errors among project stakeholders.

Im proved deadline management

Track translation activities and optimize deadline management, avoiding delivery delays.





### Flow Fit overview



Client Portal

A fully customizable portal for submitting and tracking translation-related requests.



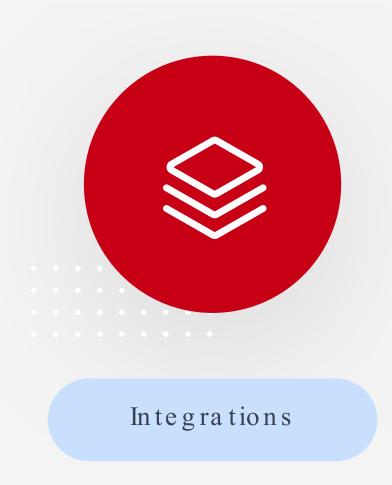
Project management

FlowFit's main portal for managing all aspects of the project, with customization and automation options.



Provider porta l

A portal that enables assigned resources to access and work on their tasks and manage their availability and finances.



**REST API and Webhooks** 



memoq









## Flow Fit-memoQintegration

- Manual memoQ project creation using templates and filters.
- Automated memoQ project creation using FlowFit virtual coordinator.
- Bi-directional tasks assignation (resource and deadline).
- FlowFit workflows including memoQ and non memoQ tasks.
- · memoQ analysis report and weighed words calculation.
- Cost calculation with memoQ price matrix
- Document versioning with Xtranslate
- memoQ Slices
- memoQ packages access
- Translated/revised documents automatic attachment to tasks.
- Possibility to open memoQ and memoQ editor desktop or web directly from FlowFit
- FlowFit retrieves % of completion of memoQ tasks and computes resources workload.





### Competitive advantages

#### Flexibility and Scalability

Extensive customization capabilities, allowing the solution to be tailored to the specific needs of each client with scalable architecture that ensures it can handle projects of varying sizes and complexities with ease.

#### **Subject Matter Expertise**

Leveraging the combined strengths of Consoltec's linguistic project management and memoQ's translation expertise, we deliver a perfect, complete solution through many successful joint deployments.

#### **Customer Care and Support**

We provide a single point of contact for support, streamlining communications between teams and ensuring efficient resolution of any issues.

#### **Security and Compliance**

We adhere to core cybersecurity practices, including encryption and access controls, to protect sensitive customer information and content, ensuring security and compliance at all times.





## Security and compliance

SOC2 Type I and II

Cybersecure Canada

Microsoft Partner

In the process of getting ISO27001 certified.



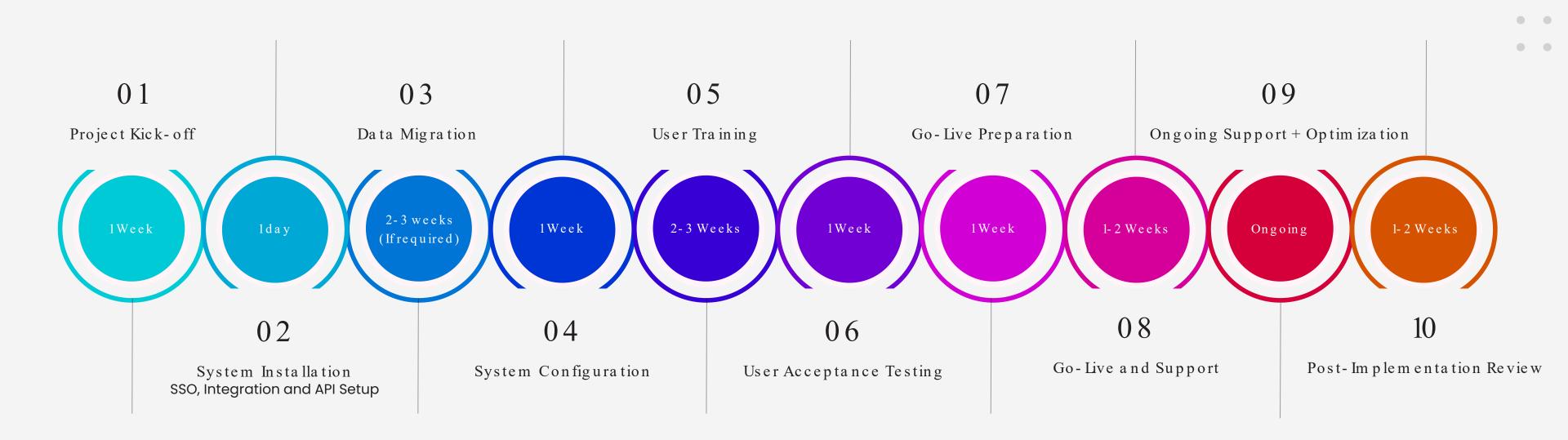








## Strategic FlowFit Deployment Timeline

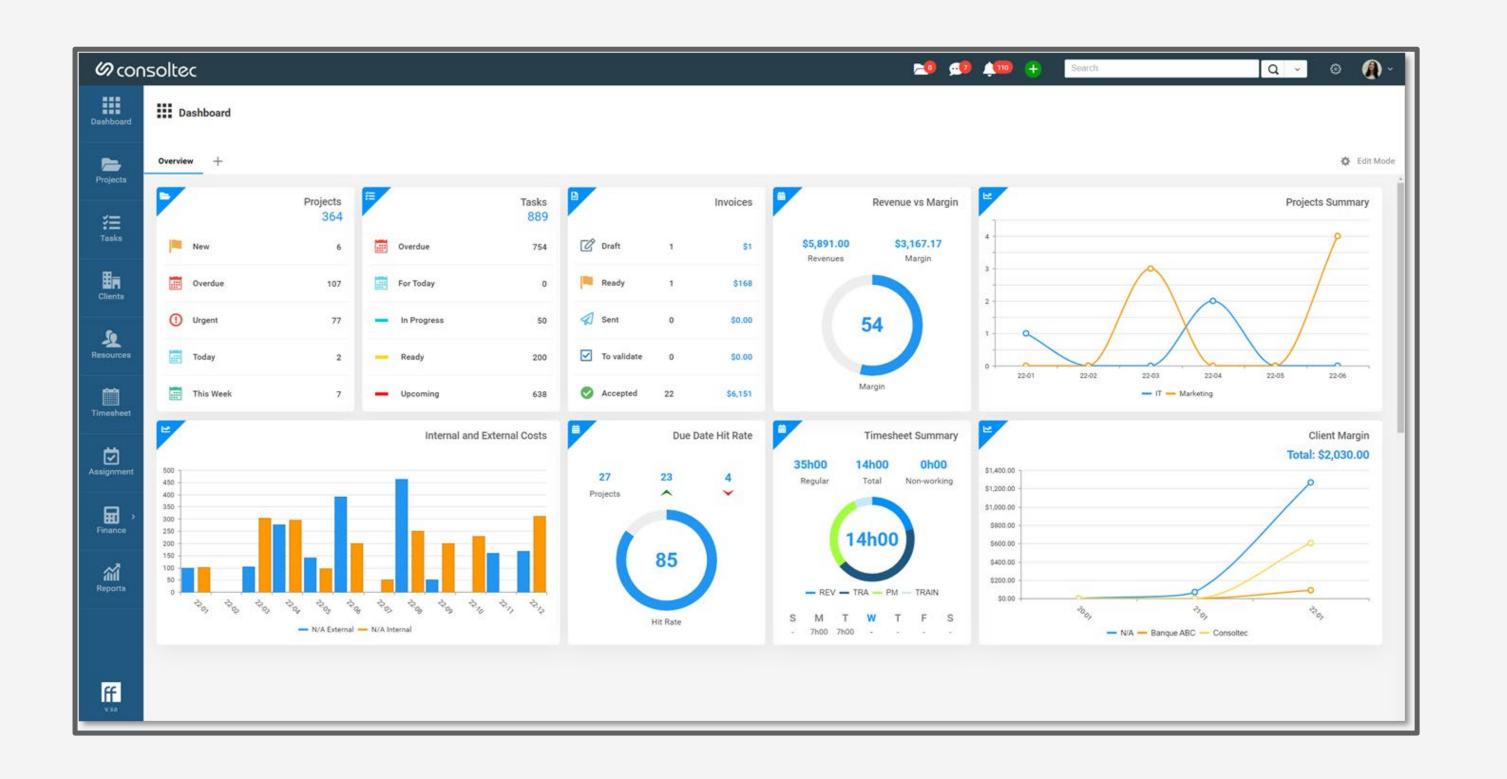


FlowFit can be fully implemented and operational within approximately  $10 \,\,\mathrm{weeks}$ , ensuring a swift transition and minimal disruption to business operations.





### Live Demo



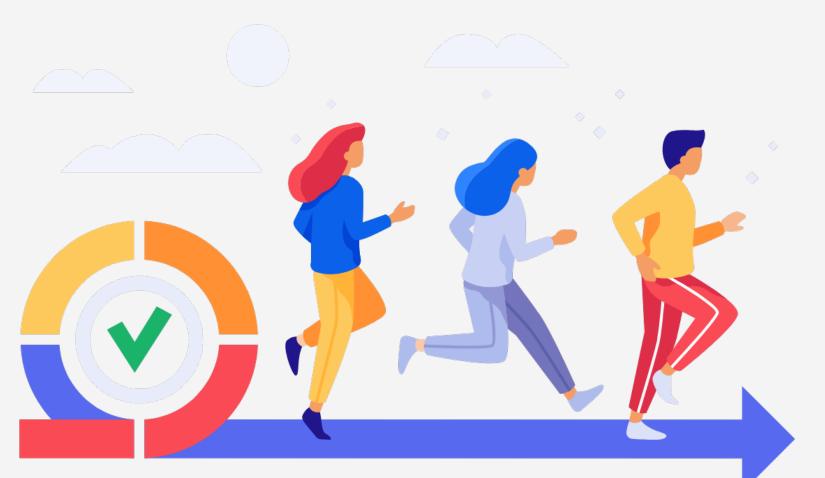




# Roadmap 2024

#### This summer

- Improvement of price lists management
- QuickBooks connector
- Service level agreement management in client portal.
- Creation of FlowFit projects by importing memoQ projects.
- New modernized provider portal.



#### This year

- Add DeepL machine translation connector.
- Continuous improvement of financial features.
- Contract management.
- Improvement of system tasks (URL)
- Task proposal improvement.
- Pivot language projects.