



Can one platform support both translation and interpretation well?

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Challenges of supporting both Translation and Interpretation

- Different tasks and workflows
- Unique requirements for each mode of interpreting (OPI, VRI, In-person, etc.)
- Completely different pricing models
- May use the same or different vendors
- May have the same or different clients
- Qualifications and Certifications are much more challenging with interpreting
- Compatibility complications with interpreting (Client-Vendor, Vendor-Vendor, Vendor-Client)



Benefits of supporting both Translation and Interpretation

- Single source of shared data (Clients and Vendors)
- Single source of data for reporting, accounting, and communication
- Flexibility supports other service offerings (consulting, training, skill assessment, etc.)
- Customizable interface can isolate PM/Scheduler views to be service specific
- One platform optimizes workforce flexibility (training is not platform specific by service)
- Reduces data duplication and platform conflicts
- Reduces cost (IT and admin support, licensing/subscription fees, API fees, etc.)



Unique Features

- Knowledge Base supports all aspects of the business
- Pricing and rate tables support all services and options
- Asset Inventory supports interpreting equipment management and utilization reporting
- Vendor Management supports all linguist specialties, assessment types, and rates
- Qualifications and Restrictions apply to all Clients, Vendors, and Employees equally
 - Restrictions – Background checks, Citizenship, Security clearance
 - Qualifications – ATA Certification, Court Certified
- ISO compliance management from a single platform



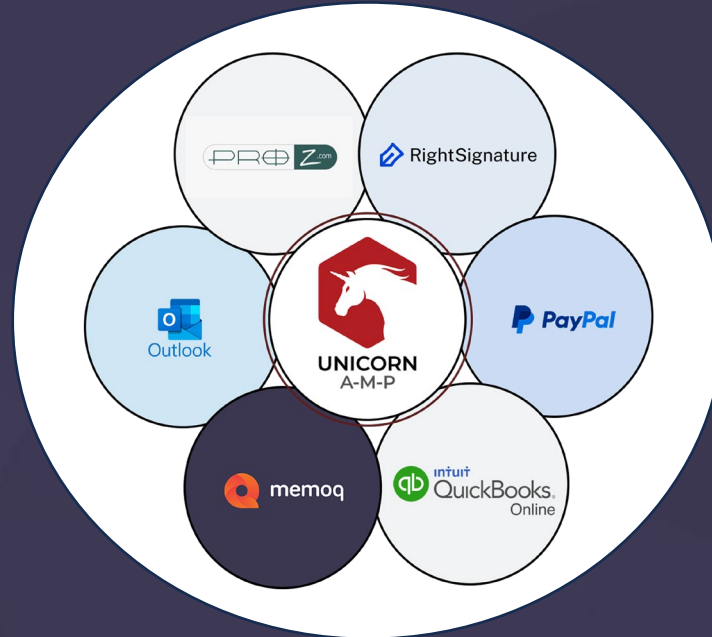


Flexibility and Customization

- Automate to the level desired
- Pre-set defaults drive system behavior (invitations, # of rounds, timing, assignments, ...)
- Automatic qualification, restriction, and compatibility checks
- Integration of cancellation policies (pending)
- Customize request types, workflow steps, rate units, subject domains, etc.
- Specify pass-through expense items per client or per request



Current Integrations



Now integrates with QuickBooks Online (Accts Payable, Vendors)





Summary



The software solution for Translation, Interpretation, and beyond...

Truly, a UNICORN!





Thank you!

Any questions?

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